

## SOPHA SALE RULES (Revised 2025)

### I. General Rules

- A. The sale will be managed by SOPHA. A 2% commission will be charged on gross sales of each lot. Unless otherwise specified, all other expenses will be divided by the number of lots sold.
- B. Consignors must be SOPHA members. Annual dues are \$20.
- C. A maximum of 60 lots will be cataloged. Entries will be taken on a first come first served basis.
- D. Entry deadline: February 20th of the sale year. This includes the \$20 entry fee, pedigrees, footnotes, breeding info, service sire info, annual dues and photos. Late entries accepted with postmark of February 21 through March 1 only. Late entries will be charged an additional \$30 fee per lot. A full refund will be made if the sale is canceled. Photo submissions require an additional \$25 fee per lot.
- E. Original AHA registration papers for all animals, as well as completed “transfer on entry” forms for calves not yet registered, must be in the secretary’s possession before the animal can be sold.
- F. Out-of-State cattle only-must provide a certificate of veterinary inspection for each animal sold, dated within 30 days prior to the sale.
- G. EID tags are required. Horned and scurred animals will be accepted but must be noted as such in the catalog.
- H. The sale committee will check tattoos and for EID tags. Make sure your animals have legible tattoos corresponding to their registration papers.
- I. All animals must be halter broken.
- J. No person under the age 10 years as of sale day is permitted in the sale ring, unless they are a member of NJHA or OBJHA.
- K. The consignor is responsible for providing all known genetic abnormality information upon entry.

### II. Rules For Females

- A. A female lot shall consist of one of the following: open heifer, bred heifer, bred cow or cow/calf when they are sold as one unit. Consignors with cow/calf pairs where the calves are at or near weaning age may opt to split the pair and sell them separately. If this is the case, they will be considered two lots, and will be charged two sets of sale expenses. If the consignor wishes to have the calf’s pedigree printed in the catalog, this will require the payment of an additional \$20 entry fee.
- B. Entry fee is \$20 per lot, refunded if animal sells. Late entry fee (postmarked between 2/21 and 3/1) is \$50 per lot, \$20 will be refunded if lot sells.
- C. Maximum allowable age for females to sell is 6 years.
- D. Service sires used on bred females and sires of calves on cows must be registered with the American Hereford Association.

### III. Rules For Bulls

- A. Sale is limited to 15 bulls (this does not include bull calves selling with their dams as a female lot).
- B. The maximum age for bulls to sell is 4 years.
- C. Minimum allowable age for bulls to sell is 1 year on sale day (this does not include bull calves selling with their dams as a female lot).
- D. Limit 2 bulls per consignor.
- E. Consignment of 2 bulls requires the consignment of 2 accompanying female lots (a cow/calf pair that is being split in the ring is considered to be 2 lots, unless the calf is a bull). The entry fee for 2 bull consignments is \$20 per bull. If a female lot accompanying a bull must be removed from the sale, either substitute female must be entered or an additional \$30 will be charged to the consignor's sale expense in order for the bull to go through the sale.
- F. Entry fee is \$20 per bull with accompanying female, refunded if animal sells. Late entry fee (postmarked between 2/21 and 3/1) is \$50 per lot, \$20 will be refunded if lot sells. Entry fee for a bull without an accompanying female is \$50. A full refund will be made only if the limit on bulls is reached, causing the bull not to be accepted, or if rule III-G applies.
- G. The board of directors reserves the right to eliminate single bulls already consigned without an accompanying female lots on a first come first out basis, as needed, to make room for bulls consigned with accompanying female lot, which might yet be consigned before the deadline, in order to obtain these additional females for the sale.
- H. DNA Requirement: Bull calves born on or after January 1 of the sale year will not be required to have a DNA profile in order to sell. Bulls born prior to January 1 the year of the sale must have a DNA profile on hand to enter the sale ring.
- I. A passing Breeding Soundness Exam is required for all bull lots.

### IV. Sale Order

- A. All cattle are to be in the sale barn by 1:00 PM. Late arrivals will sell last.
- B. All bulls will sell before any females.
- C. A committee consisting of the consignors will select 3 bulls and 5 females to begin their respective divisions of the sale. Votes will be counted at 3:00 PM, with the completion of the sale order to follow immediately.
- D. Following the vote count, the consignor's names will be drawn, and they will choose which of their lots they will sell in the next round.
- E. After each consignor has an opportunity to put one lot in, all remaining lot numbers will randomly be drawn to complete the sale order.

**THE SOPHA BOARD OF DIRECTORS RESERVES THE RIGHT TO USE ITS DISCRETION OVER THE INTERPRETATION AND IMPLEMENTATION OF ALL RULES.**